



## Installation

### Equipment summary:

#### Video Wall

- 9 x Samsung 46" LCD Monitors
- 1 x Unicol Adapta-Wall 3 x 3 Video Wall Bracket
- 9 x Unicol Anti-Theft Motion Sensor Alarm
- 1 x Onelan Net-top Box 5005 Digital Signage System

#### 65" Screens

- 3 x Sharp 65" Full HD Ready LCD Screens
- 3 x Unicol Large Tilting Mounting Bracket
- 3 x Unicol Anti-Theft Motion Sensor Alarm
- 3 x Onelan Net-top Box 5005 Digital Signage System

#### Video Conferencing Suite

- 1 x Polycom HDX 8006 XLP & EagleEye HD codec
- 2 x LG 42" Full HD Ready LCD Screens
- 1 x Gyration compact Mouse and Keyboard Kit
- 1 x Panasonic DMR-EZ47 DVD/VCR Recorder
- 1 x TeamMate Executive 500
- 1 x Extron Cable Cubby 600 (wired in parallel)

**Total: £80,000+**



During the summer of 2009 Roche Audio Visual were asked to quote for a Digital Signage & Video Conferencing solution as part of a refurbishment for the Faculty of Health & Social Care at the University of Salford. This refurbishment was to take place in the Allerton building on the main University campus. After a competitive tender Roche were awarded the contract at the end of November for completion by the end of January 2010. Roche started planning for the work immediately to ensure all deadlines could be achieved.

The 9 screen Video Wall and separate Display Monitors were to be embedded within the wall, therefore dimensions, weights and heat gain details became crucial. Network cabling also had to run from each monitor to a central location elsewhere in the building, where they were each connected to individual Onelan Digital signage net-top boxes. Due to the specific requirements with this equipment, direct meetings between the Building Contractors and our Project Manager Craig Pickard took place on numerous occasions, before beginning work on site in the New Year, ensuring the project ran smoothly. Roche employs over twenty in-house engineers and has a wide range of experience in carrying out



large projects. This gives us a significant advantage when a project with such specific requirements needs to be carried out in a very short timescale under the management of Building Contractors. Therefore we immediately allocated a Project Manager who was on site throughout the project to manage the work, check the quality, test each system and sign off the system with the client. A traditional style open student area has now been replaced with nine Samsung monitors providing a large Video Wall and 3 individual 65" display monitors. The idea was to have a display monitor for each school within the faculty and the main Video Wall would display a range of content, all positioned within the newly refurbished Student Hub. The Portable Polycom Video Conferencing system was set up within the WHO Offices.



By the end of January, the system had been planned, co-ordinated and completed to the highest standard by Roche engineers, all within one week. This meant all deadlines were achieved. We have gained a good business relationship with the main contractors - John Turner & Sons, and have strengthened our already strong relationship with the University.

We received the following reference from Mark Sumner, the Senior Site Manager for the Contractors: "We would like to make note of the good quality installation and the co-operation from the site team carrying out the installation on site at Salford University. Both Craig Pickard [Project Manager] and Graeme Harding [Team Leader] communicated and undertook the installation within the allocated time and completed the work on time ready for handover to the client."



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